



FRANCIS J. BAALMANN

OF COUNSEL

WICHITA OFFICE

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PROFILE

Francis Baalmann, a business attorney, represents companies in the Midwest and across the country in matters involving supply chain management, mergers and acquisitions (M&A), and general business and corporate law.

Based in Wichita, Francis has devoted a significant portion of his practice to helping clients understand the complex legal issues involved in purchasing and supply chain management, particularly those that impact the manufacturing and distribution sectors. He brings extensive experience in warranty issues, pricing disputes, regulatory compliance, product liability and recalls, intellectual property protection, and global logistics.

Francis has led both buyers and sellers through all phases of critical business transactions, including structuring and financing acquisitions, divestitures, and mergers; drafting agreements; performing due diligence; reviewing contracts; and guiding clients through the closing process. He has also represented third parties who seek investment opportunities in companies.

Education

- University of Kansas (J.D., 2007)
Order of the Coif; Kansas Law Review; CALI Award in the following courses: Property 1, Business Associations 1, Business Associations 2, Torts, Contracts 1, Estates & Trusts, Civil Procedure 1, Professional Responsibility, Pensions and Employee Benefits, Constitutional Law, Agricultural Law, and Federal Tax Procedure
- Newman University (BS in Accounting, 2005)

Admissions

- U.S. District Court for the District of Kansas (2008)
- Kansas (2008)

PRACTICE AREAS

- Mergers & Acquisitions
- Supply Chain Management
- Private Equity & Venture Capital
- Business & Corporate Law
- Startup/Entrepreneurship

INDUSTRIES

- Aviation & Aerospace
- Manufacturing

COMMUNITY INVOLVEMENT

- Wichita Regional Chamber of Commerce, Leadership Wichita Class of 2018
- Wichita Business Journal, Emerging Leader, 2016
- Wichita Business Journal, 40 Under 40 Business Leader, 2015
- Holy Family Special Needs Foundation, Board member
- Kansas Chapter of the Lupus Foundation, Volunteer and past Board member

RELEVANT EXPERIENCE

- Represented aerospace manufacturer as lead counsel in connection with multimillion dollar sale of certain operations to aircraft supplier and negotiation of hundred million dollar supply agreements.
- Represented privately held investment firm as lead counsel in connection with private equity placements and several acquisitions in aerospace manufacturing, retail, and commercial real estate sectors.
- Represented aerospace manufacturer as lead counsel in connection with multimillion dollar purchase of Tier II aircraft supplier.
- Represented leading manufacturer of specialized towing products and automotive accessories in connection with several multimillion dollar acquisitions.
- Represented aerospace manufacturer as lead counsel in connection with multimillion dollar purchase of aircraft facility and manufacturing assets.
- Represented national online retailer and distributor as lead counsel in connection with multimillion purchase of online retailer and distributor.
- Represented privately held investment firm in connection with joint venture transaction in oil and gas services sector.

FOULSTON

ATTORNEYS AT LAW

- Represented national privately held insurance brokerage company as lead counsel in multimillion dollar purchase of Midwest insurance brokerage company.
- Represented software company as lead counsel in connection with multimillion dollar purchase of software company.
- Represented national manufacturing company in connection with several multimillion dollar purchase and sale transactions.
- Represented regional Caterpillar dealer as lead counsel in connection with several multimillion dollar acquisitions.
- Represented national retailer as lead counsel in connection with several purchase and sale transactions.
- Represented bank as lead counsel in connection with merger transaction.
- Represented Tier II aircraft supplier in connection with purchase of aerospace division held by publically traded company.
- Represented technology company as lead counsel in connection with sale of its assets to another technology company.
- Represented seller as lead counsel in connection with sale of motel operations division.
- Represented buyer as lead counsel in connection with purchase of shares in retail and service company.
- Represented semiconductor test and evaluation services company as lead counsel in connection with multimillion dollar purchase of technology company.
- Represented private company in several \$50,000,000 refinancing transactions.
- Represented public company in reverse unit split transactions.
- Represented British company in multimillion dollar stock sale transaction.

PROFESSIONAL MEMBERSHIPS, AFFILIATIONS, AND HONORS

- Selected by peers for inclusion in The Best Lawyers in America® in the area of Business Organizations (including LLCs and Partnerships), 2026
- Robert E. Edmonds Prize 2006-2007 recipient
- Identified by Chambers USA as a recognized practitioner in Corporate/M&A Law, 2018-2019
- Wichita Bar Association

RECENT PRESENTATIONS

2021

- The Relationship Between Supply Chain Disputes & COVID-19, Institute of Supply Chain - Wichita

RECENT PUBLICATIONS

FOULSTON

ATTORNEYS AT LAW

2010

- ERISA Annual Update
-Kansas Employment Section 2009

2007

- An Arbitration Anomaly: Less Specificity, Please
-Kansas Employment Law Letter
- Up Squeeze-out Merger Creek without a Paddle: Life in Kansas after Welch v. Via Christi Health Partners, Inc.
-Kansas Law Review

ISSUE ALERTS

2020

- Coronavirus: Essential Services
- Coronavirus: COVID-19 and Your Contractual Obligations

2019

- Revising Your Contracts to Incorporate Incoterms® 2020